

PARTNERSHIP

DEFINITION

- ◆ A **relationship** based on **equality** between two or more actors.
- ◆ The objectives and terms of cooperation are the result of a **negotiation**.
- ◆ A relationship is based on **respect, mutual commitment and trust**.
- ◆ There is a certain degree of **autonomy** for all parties.
- ◆ Distribution of **roles and responsibilities** must be made explicit.
- ◆ The aim is to ensure **complementarity** and **reciprocity** between the parties.
- ◆ Gradually built-up relationships.
- ◆ Despite the specificities of each, there exists a **common vision** of the project.
- ◆ **Transparency**.
- ◆ **Communication** is fluid and continuous with a **common language**.

Definition inspired by the Observatory of Decentralised Cooperation France - Latin America

